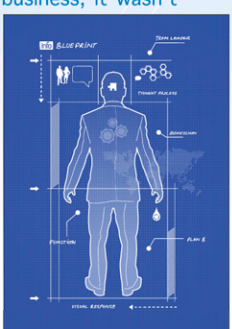
EXHIBITING SUCCESS

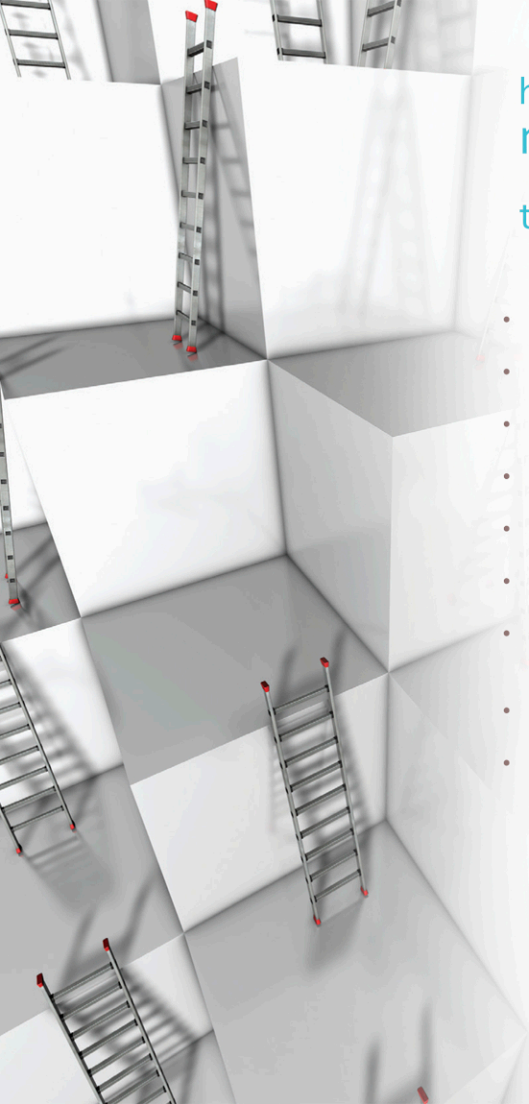
Showing you the way

Entering the trade show transportation market in 1985, Airways Freight quickly understood the overwhelming need for a service provider with a commitment to the exhibitor. At the time, shipping costs were astronomical and service was a secondary consideration.

With a strong background in expedited freight and a methodical entry into the business, it wasn't long before Airways was able to create substantial cost savings and for the first time, give the exhibitor a refreshingly reliable, worry-free service. Show organizers recognized the reputation Airways had developed amongst their exhibitors, and official carrier appointments followed rapidly. Never before had the industry seen innovation such as complimentary pre-printed bills of lading and labels - a process now imitated by many, but pioneered by Airways - that was directed at making life easier for the exhibitor.



Leading the way for Airways from the beginning are our proactive and caring people who stand vigil for you 24 hours a day. We are always ready to communicate every milestone in the shipment process. Yesterday and today, exhibiting companies throughout the world know that when protecting their exhibit investment is essential, Airways is still the only one to call.



helping you negotiate the maze

- Firm relationships with show organizers
- Clear understanding of all phases of event planning
- Mutual respect & cooperation with show contractors
- Consulting with you for best possible shipping cost
- Advocating on your behalf
- Expedited marshalling where possible
- No failure - pulling all stops to assure your exhibit arrives on-time and intact
- Electronic communication exchange of your choice
- Dramatically reduce stress

Strength

to get the job done

Airways places the world's transportation network at your fingertips. If it can be moved by Land, Air or Sea, it can be done by our team of tenured and highly experienced trade show professionals. Around the corner or around the world, one show or a complicated schedule of shows, overlapping itineraries, customs clearances, ocean moves, exclusive-use trucks or aircraft. Virtually no limits are placed on your ability to access the services you require for positive assurance of your event's success. If thought to be the impossible, Airways could very well be the surprise you are looking for.

When companies make lofty promises beyond their expertise or capability to deliver, the result is never favorable. In the trade show industry, this is potentially disastrous for the exhibit organizer relying upon their chosen transportation provider for one hundred percent compliance with their instructions, budgetary constraints, handling requirements, and timelines. Shipping failures correlate directly to lost revenue, and can even be a direct reflection on the exhibiting company's professionalism.

With proven knowledge of the intracacies of exhibit transport throughout the world, Airways has the capabilities and relationships to deliver on our commitments to you. Exceeding expectation is our primary goal.

As with exhibiting companies working with Airways for decades, the focus has and always will be in preserving long-term relationships with the clients we serve.

Building

relationships

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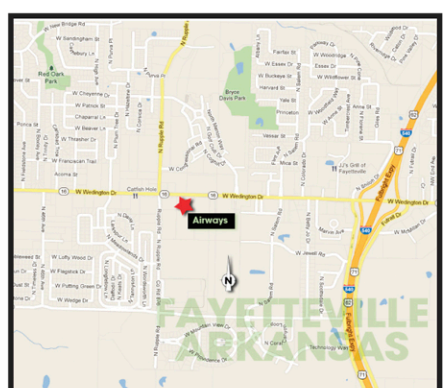
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